Welcome!

In this experiment you will be asked to make a number of choices between two options that give you a certain amount of money today or uncertain amounts of money at future points in time.

There are no wrong or right answers. We are only interested in your preferences.

The other participants will not be able to see what you chose.

Page Break

First we start with a practice question, so that you get familiar with our questions.

After you made your choices for the practice question, we will also explain how you will get paid.

Here please type your experiment id number that is placed at your computer:

Page Break

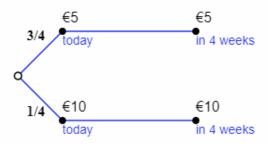
In this question you are asked to repeatedly make a choice between option "A" and option "B".

Option A gives you an amount of money twice: once today and once in 4 weeks. The amounts are uncertain:

- today you get €5 with 3/4 probability and €10 with 1/4 probability,
- <u>in 4 weeks</u> you get €5 with 3/4 probability and €10 with 1/4 probability;

The amount you get in 4 weeks is the <u>same</u> as the amount you get today.

As illustrated in the following graph:



If you choose option A, a special dice will be rolled at the end of the experiment to determine which payments you will receive. You will know your payoffs at the end of the experiment today.

[Delayed Version: If you choose Option A, a special dice will be rolled after the end of the experiment to determine your payments. We will record a video of this and arrange the bank transfer accordingly. However, you will NOT be informed of the result of the dice rolling before the payments arrive in your bank account.]

Option B gives you a certain amount today. In the following table each row corresponds to a different certain amount.

	Option A	Option B	
Α	\circ	\circ	Receive €1 today
А	\circ	\circ	Receive €2 today
А	\circ	\circ	Receive €3 today
А	\circ	\circ	Receive €4 today
Α	\circ	\circ	Receive €5 today
А	\circ	\circ	Receive €6 today
А	\circ	\circ	Receive €7 today
Α	\circ	\circ	Receive €8 today
А	\circ	\circ	Receive €9 today
Α	\circ	\circ	Receive €10 today
Α	\circ	0	Receive €11 today
Α	\circ	0	Receive €12 today
Α	\circ	0	Receive €13 today
Α	\circ	0	Receive €14 today
Α	\circ	0	Receive €15 today
Α	\circ	\circ	Receive €16 today
Α	\circ	\circ	Receive €17 today
Α	\circ	0	Receive €18 today
Α	\circ	0	Receive €19 today
Α	\circ	\circ	Receive €20 today
	A A A A A A A A A A A A A A A A A A A	A O A O A O A O A O A A A O A A A O A A A O A	A O O O O O O O O O O O O O O O O O O O

Page Break

In this experiment you will answer 21 such questions.

At the end of the experiment, one of the questions will be randomly selected to determine your payment.

Imagine the question you just answered is the <u>question</u> that is randomly selected.

Then, one of the <u>decisions</u> will be randomly selected to determine your payment:

For <u>each row</u> please indicate whether you choose Option A or Option B.

		Option A	Option B	
decision 1:	Α	\circ	0	Receive €1 today
decision 2:	Α	0	0	Receive €2 today
decision 3:	Α	0	0	Receive €3 today
decision 4:	Α	0	\bigcirc	Receive €4 today
decision 5:	Α	0	0	Receive €5 today
decision 6:	Α	0	0	Receive €6 today
decision 7:	Α	0	0	Receive €7 today
decision 8:	Α	0	0	Receive €8 today
decision 9:	Α	0	\circ	Receive €9 today
decision 10:	Α	0	\bigcirc	Receive €10 today
decision 11:	Α	0	\bigcirc	Receive €11 today
decision 12:	Α	0	\bigcirc	Receive €12 today
decision 13:	Α	0	\bigcirc	Receive €13 today
decision 14:	Α	0	0	Receive €14 today
decision 15:	Α	0	\bigcirc	Receive €15 today
decision 16:	Α	0	0	Receive €16 today
decision 17:	Α	0	0	Receive €17 today
decision 18:	Α	0	\bigcirc	Receive €18 today
decision 19:	Α	0	\bigcirc	Receive €19 today
decision 20:	Α	0	\bigcirc	Receive €20 today

Imagine decision 8 is the decision that is randomly selected and you have chosen option A.

Then a special dice will be rolled to determine your payments.

[Delayed Version:

Then a special dice will be rolled after the end of the experiment to determine your payments. We will record a video of this and arrange the bank transfer accordingly. However, you will NOT be informed of the result of the dice rolling before the payments arrive in your bank account.

After you have received all the future payments, we will send you the link of the recorded video via email, for you to verify the process described above.]

If you have chosen option B, then you are paid according to option B.

If you get an amount of money today, the money will be transferred to your bank account today.

If you get an amount of money in the future, the money will also be transferred today and you will receive it in the future.

Page Break

The paid part of this experiment will start on the next page.

If at any point during the experiment you have a question, please raise your hand and remain seated and silent. We will come by to answer your question.